

# TXF GLOBAL 2018 PROJECT FINANCE





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# ONE DAY TO RULE THEM ALL

## WELCOME TO TXF GLOBAL: PROJECT FINANCE

To kick off TXF Global, our dedicated project finance day will give you a chance to meet the market leaders with the ideas, expertise and resources to deliver new infrastructure projects. This event will bring together senior developers, government personnel, MFIs/DFIs, investors and more who make deals happen, no matter where in the economic cycle. Now is your opportunity to mingle with them!

With an agenda and format that promises new ways of thinking, a fresh approach to identifying market trends, a welcoming and inclusive networking environment, there's plenty of business to be done.

Here's just a few reasons why you should empty your calendar of prior engagements and sign up to join your industry:

### **Meet with many potential business partners all under one roof, with multiple networking opportunities each day**

Your exclusive ticket will include informal cocktail reception on the 5th June, and an abundance of focussed discussion sessions to really get you talking.

### **An ideal demographic with an even split between developers and financiers and large multinationals to smaller investors**

We know how important it is to get a healthy mix of attendees to keep discussion balanced, productive and worthwhile. That's why we are offering a limited number of developer and investor tickets at just €100 each. All proceeds from these will go to charity.

### **Expert sessions on Infrastructure projects around the world, plus specialist energy, social infrastructure and transport sessions**

Mediocre? We've never heard of the word! We will bring you an agenda that encourages you to answer difficult questions, discuss the future of the industry with your peers and clients, and provide relevant content that will help move the industry forward.

### **Keynotes from project finance heavyweights: CEOs of Corporates, Global Heads of Finance, Senior Level Government Representatives**

Last year we were joined by the likes of Reliance Industries, National Grid, GAMA Enerji, CB&I, Crescent Petroleum, the EBRD and more.

### **Multiple session types and dynamic networking formats to review industry trends, innovation, and new markets**

The usual plenary sessions with keynote speakers will be completed by idea labs and workshops. These provide more opportunity for collaboration, networking and Q&A with speakers.

### **TXF Global: Export & Agency Finance (separately bookable) - Enjoy a discount when booked with TXF Global: Project Finance**

On the 6 & 7 June, the export & agency finance extravaganza lands in Prague, and you can be part of it. With dedicated sessions to project finance throughout the two days, plus the opportunity to meet with Export Finance experts, it's the perfect end to the week. [Click here to visit the event website for more details.](#)



# SPEAKERS

**Brer Adams**  
SENIOR DIRECTOR  
**Global Infrastructure Hub**

**Michael Feith**  
POLICY OFFICER  
**European Commission**

**Rishi Nihalani**  
MANAGING DIRECTOR,  
HEAD OF ADVISORY,  
STRUCTURED FINANCE  
EMEA  
**MUFG**

**Alessandro Izzo**  
HEAD OF PROJECT  
FINANCE  
**European Investment Bank**

**Martin Dasek**  
SENIOR CLIMATE  
FINANCING SPECIALIST &  
SEF REGIONAL LEAD FOR  
EUROPE, CENTRAL ASIA &  
MENA

**IFC World Bank Group**

**Elena Palei**  
GLOBAL HEAD,  
INFRASTRUCTURE  
**MIGA - Multilateral  
Investment Guarantee  
Agency**

**Matthew Vickerstaff**  
DEPUTY CHIEF EXECUTIVE  
AND HEAD OF PROJECT  
FINANCE

**Infrastructure and Projects  
Authority**

**Stéphane Grandguillaume**  
PARTNER,  
INFRASTRUCTURE TEAM  
**3i France**

**Harald Junke**  
PARTNER & MANAGING  
DIRECTOR

**InfraLinx Capital**

**Heiko Schupp**  
GLOBAL HEAD OF  
INFRASTRUCTURE  
INVESTMENTS

**Columbia Threadneedle  
Investments**

**Tom Sumpster**  
HEAD OF  
INFRASTRUCTURE  
FINANCE

**Legal & General Investment  
Management**

**Sebastian Joachimiak**  
MEMBER OF THE BOARD  
**Centrum PPP  
Poland**

**Teguh Harsono**  
SENIOR MANAGER, FUND  
RAISING  
**Perusahaan Listrik Negara  
(PLN)**

**Rajit Nanda**  
CIO  
**ACWA Power**

**Arun Kumar Sharma**  
CHIEF INVESTMENT  
OFFICER, GLOBAL  
FINANCIAL MARKETS  
**IFC World Bank Group**

**Annette Bannister**  
DIRECTOR  
**Private Infrastructure and  
Project Finance - MetLife**

**Ian Paterson**  
PPP ADVISORY DIRECTOR  
**Atkins Global**

**Dr. Robert Besseling**  
EXECUTIVE DIRECTOR  
**EXX Africa**

**Olga Davydava**  
PARTNER  
**Herbert Smith Freehills LLP**

**Michael Barrow**  
DIRECTOR GENERAL,  
PRIVATE SECTOR  
OPERATIONS  
DEPARTMENT  
**Asian Development Bank**

**Karl Smith**  
MANAGING DIRECTOR  
**Green Investment Group**

**Mikhail Sychev**  
HEAD OF DEBT DIVISION  
**Gazprom Neft**

**Tomáš Janeba**  
PRESIDENT  
**Czech Infrastructure  
Association**

**Alexander Currie**  
PARTNER  
**Herbert Smith Freehills LLP**

**Alberto Diaz del Rio**  
GLOBAL HEAD OF  
BUSINESS DEVELOPMENT  
**ACCIONA Concesiones**

**John Didiuk**  
DIRECTOR,  
INTERNATIONAL PROJECT  
FINANCE  
**OPIC**

**Michela Bariletti**  
SENIOR DIRECTOR,  
ANALYTICAL MANAGER  
**SP Global**

**Claudia Luckhaus**  
HEAD OF PROJECT  
FINANCE  
**Hochtief PPP Solutions**

**Fatick Al Belushi**  
FINANCE DIRECTOR  
**Salalah Methanol Company  
L.L.C**

**Phuntsok Wangyal**  
SVP  
**Engie India**

**Lasitha Perera**  
CEO  
**GuarantCo**

**Claire Burgess**  
PARTNER  
**Clifford Chance**

**Stephen Jennings**  
HEAD OF ENERGY AND  
NATURAL RESOURCES  
**MUFG**

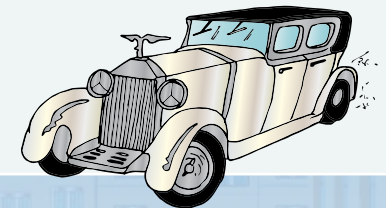
**Takashi Matsumoto**  
GENERAL MANAGER,  
PROJECT FINANCE  
DEPARTMENT  
**Mitsui & Co**

**Pablo Otin**  
VP EMERGING MARKETS  
**8minutenergy Renewables**



# AGENDA

09:00	<b>WELCOME</b>
09:15	<p><b>GLOBAL PANEL: DELIVERING SUSTAINABLE INFRASTRUCTURE</b></p> <p>Rapid expansion infrastructure and energy markets driven by increased urbanization and technological advances is creating vast opportunities for project finance in every corner of the globe across developed and emerging markets. The G20 GI Hub estimates that some \$94 trn, or 3.7 percent of global GDP is needed to 2040 to meet global infra needs in line with sustainable development goals. The mobilization of capital to meet the enormous infra needs whilst managing climate and geopolitical risks is a core challenge. Here global leaders of infra finance discuss the strategies and visions to meet sustainable development goals and plug infra gaps to create the clean and green cities of the future. The session will also consider diversification of funding sources for infrastructure projects and how the blended finance market will further evolve.</p> <p><b>Brer Adams</b>, Senior Director, <b>Global Infrastructure Hub</b> <b>Rishi Nihalani</b>, Managing Director, Head of Advisory, Structured Finance EMEA, <b>MUFG</b> <b>Elena Palei</b>, Global Head for Infrastructure, MIGA, <b>World Bank Group</b> <b>Alexander Currie</b>, Partner, <b>Herbert Smith Freehills</b> <b>Heiko Schupp</b>, Global Head of Infrastructure Investments, <b>Columbia Threadneedle Investments</b></p>
10:00	<p><b>GLOBAL INFRA INVESTORS AND PROJECTS: UNLOCKING DEBT AND EQUITY FUNDS</b></p> <p>The diversification of infra funding in non-bank markets including pension and insurance funds and private equity funds has been successful in unlocking funding gaps and providing liquidity to project finance markets. Whilst investors have been cautious on construction risk and greenfield project bonds, the opportunities for asset financing and asset recycling remain where liabilities and asset can be matched. This session looks at growth of global infra funds, including both debt and private equity placements, and the challenges for investors in the infrastructure asset class.</p> <p><b>Tom Sumpster</b>, Head of Infrastructure Finance, Legal &amp; General Investment Management, <b>Real Assets</b> <b>Annette Bannister</b>, Director, Private Infrastructure and Project Finance, <b>MetLife</b> <b>Stéphane Grandguillaume</b>, Partner, Infrastructure Team, <b>3i France</b> <b>Harald Junke</b>, Partner &amp; Managing Director, <b>InfraLinx Capital</b> <b>John Didiuk</b>, Director, International Project Finance, <b>OPIC</b> <b>Michela Bariletti</b>, Senior Director, Analytical Manager, <b>SP Global</b></p>
10:45	<b>REFRESHMENTS</b>
11:15	<p><b>EUROPE: OPPORTUNITIES IN FEDERAL AND NATIONAL INFRASTRUCTURE INITIATIVES</b></p> <p>Europe represents the largest project finance market by volume with differing infra needs across the region. At federal level, the eu500bn European Investment Plan to deliver projects across Europe is underway via the European Fund for Strategic Investments, 2nd generation; the upcoming InvestEU Fund, and European Investment Project Portal. The UK is Europe's largest project finance market and the session will also highlight the major projects in the UK and the opportunities for lenders, investors and contractors in 2019 and beyond. In Russia/CIS, oil and gas projects dominate the throughout the region, where Russia recorded the largest deal with Yamal LNG last year. The panel will explore the risks and opportunities in capital projects for lenders and investors across this diverse region for 2019 and beyond.</p> <p><b>Michael Feith</b>, Policy Officer, <b>European Commission</b> <b>Matthew Vickerstaff</b>, Deputy CEO, <b>Infrastructure and Projects Authority, UK</b> <b>Mikhail Sychev</b>, Deputy Head of Debt, <b>Gazprom Neft</b> <b>Olga Davydava</b>, Partner Project Finance, <b>Herbert Smith Freehills</b></p>





12:15	<p><b>MIDDLE EAST AND AFRICA: DEVELOPING ENERGY &amp; INFRA CAPACITY</b></p> <p>Sovereign wealth funds have been a feature of project markets in MENA but oil price volatility has given rise to debt opportunities for commercial lenders, as well as private equity, as borrowers seek more diverse funding. The panel will discuss the growth trajectory of energy and infra markets across the Middle East and the opportunities for both local and international finance in the region. In Africa, recent estimates by the African Development Bank suggest that the continent's infrastructure needs amount to \$130-170 bn a year, with a financing gap in the range \$68-\$108 bn. Africa offers a high yield project financing market in mining, renewables, power and infra sectors, with opportunities for local currency financing and international syndicate. The growth of oil markets in West Africa and LNG markets East Africa is also major focus for international finance. How will these markets play out in 2019?</p> <p><b>Rajit Nanda</b>, Chief Investment Officer, <b>ACWA Power International</b>  <b>Fatick Al Belushi</b>, Finance Director, <b>Salalah Methanol Company L.L.C</b>  <b>Lasitha Perera</b>, CEO, <b>GuarantCo</b>  <b>Dr. Robert Besseling</b>, Executive Director, <b>EXX Africa</b></p>
13:00	<p><b>LUNCH</b></p>
14:00	<p><b>GLOBAL RENEWABLES MARKETS AND GREEN FINANCE</b></p> <p>Renewables including wind, solar and storage deals have produced a strong pipe line of projects from developers in the market, giving rise to specialist private equity and infra funds. Energy auctions in several countries has seen falling tariffs with some renewable markets pricing kw/hr on a par with fossil fuels. This session looks at the direction of global markets for 2019, and the opportunities and risks for investors in renewable energy; with focus on the rise of green financing for projects and ESG investors.</p> <p><b>Nils Driemeyer</b>, Head of Origination International Energy, <b>HSH Nordbank</b>  <b>Pablo Otin</b>, VP Emerging Markets, <b>8minutenergy Renewables</b>  <b>Stephen Jennings</b>, Head of Energy and Natural Resources, <b>MUFG</b>  <b>Karl Smith</b>, Managing Director, <b>Green Investment Group</b>  <b>Martin Dasek</b>, Senior Climate Financing Specialist &amp; SEF Regional Lead for Europe, Central Asia &amp; MENA, <b>IFC</b>  <b>Moderator: Claire Burgess</b>, Partner, <b>Clifford Chance</b></p>
14:45	<p><b>ASIA: INDIA'S INFRA PLANS AND ASEAN ENERGY MARKETS</b></p> <p>Asia's emerging economies in India and SE Asia are rapidly developing markets for international project finance, where infra investment outstrips GDP growth in the region. India's huge infra programme includes the construction of \$9bn 10,000km highways, as well as major wind and solar projects as the nation rapidly diversifies energy capacity. ASEAN is also fast expanding in power and renewables capacity. The panel will discuss the energy and infrastructure challenges in the region and the opportunities for local and international finance for projects in 2019.</p> <p><b>Arun Kumar Sharma</b>, Chief Investment Officer, <b>IFC</b>  <b>Michael Barrow</b>, Head of Private Sector Operations, <b>Asian Development Bank</b>  <b>Teguh Widhi Harsono</b>, Treasury Manager, <b>PLN Indonesia</b>  <b>Phuntsok Wangyal</b>, SVP, <b>Engie India</b>  <b>Takashi Matsumoto</b>, General Manager, Project Finance Department, <b>Mitsui &amp; Co</b></p>
15:30	<p><b>REFRESHMENTS</b></p>
16:00	<p><b>TRANSFORMING ECONOMIES: PPPS FOR SOCIAL INFRA AND TRANSPORT PROJECTS</b></p> <p>Public programmes at local and national level to procure social and transport infrastructure through PPPs are developing in many local markets as governments seek to deliver enhanced facilities and services to reduce poverty and improve social mobility in line with SDGs. The session will discuss investment in infrastructure to enable greater GDP growth, best practice in PPPs, examining national infra programmes and the capacity to rapidly deliver both finance and construction to meet local demand.</p> <p><b>Alessandro Izzo</b>, Head of Project Finance, <b>European Investment Bank</b>  <b>Claudia Luckhaus</b>, Head of Project Finance, <b>Hochtief PPP Solutions</b>  <b>Tomáš Janeba</b>, President, <b>Czech Infrastructure Association</b>  <b>Ian Paterson</b>, PPP Advisory Director, <b>Atkins Global</b>  <b>Sebastian Joachimiak</b>, Member of the Board, <b>Centrum PPP, Poland</b>  <b>Alberto Diaz del Rio</b>, Global Head of Business Development, <b>ACCIONA Concesiones</b></p>
16:45	<p><b>CLOSING REMARKS</b></p>
17:00	<p><b>COCKTAILS AND AWARDS</b></p>



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Will you join the Praha Superstars? A unique event in the industry unlike any other, sign up to network with the most influential deal-makers, hear from export finance heavyweights, and tackle an agenda that will set you up for success in 2018.

## 2018 SPEAKERS INCLUDE

Ondrej Landa  
*Deputy Minister of  
Finance*  
Czech Republic

Esteban Pérez Andrich  
*National Director for  
Renewable Energy*  
Ministry of Energy &  
Mining, Argentina

Basil El-Baz  
*CEO*  
Carbon Holdings

Ilya Krasnov  
*Head Of Corporate  
Finance & Financial  
Risk Management*  
Metalloinvest

Mikhail Sychev  
*Head of Loans and  
Structured Finance*  
Gazprom Neft

Teguh Harsono  
*Senior Manager, Fund  
Raising*  
PLN Persero

Vineyesh Sawhney  
*Head of Financial  
Resources & Senior Vice  
President*  
Reliance Industries

Tor-Ove Horstad  
*SVP, Head of Energy*  
Commercial  
Norsk Hydro

Alessandro Decio  
*Chief Executive Officer*  
SACE

Jan-Pascal Pham-Ba  
*Secretary General &  
Spokesperson*  
Terrawatt Initiative

Maxim Subbotin  
*Head of Corporate  
Projects Support  
Department*  
Uralkali

Catrin Fransson  
*CEO*  
Swedish Export Credit  
Corporation (SEK)

Anna-Karin Jatko  
*Director General*  
EKN

Peter Gisler  
*CEO*

SERV - Swiss Export Risk  
Insurance

Louis Taylor  
*Chief Executive*  
UK Export Finance

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