» KfW IPEX-Bank - Your partner for international projects and exports

Going local - the drive for African ownership (Localization)

TXF Africa Nairobi 2018 03-04 May 2018



>>> We are part of a group with a wide range of functions

For over 60 years KfW – promotional bank of the Federal Republic of Germany

KFW

International financing **Domestic business** We support We promote Germany We finance development internationalisation Promotion of the Intergovernmental Private-sector International project **Financial** foreign investments and export finance German economy Cooperation KFW DFG KFW IPEX-Bank KFW KFW



>>> Going local - the drive for African ownership (Localization)

Backgrounds

- International instances
- Development duties of Gvts
- Attracting foreign investments

Emergence of Localization (drivers...)

- Failure of Gvt to deliver
- NGOs
- Social pressure

Scope of Localization

- Industries
- Areas covered

Implications

- Investors
- Lenders

Way forward & Panel discussion

